



**CAPTRUST**

# **PARTICIPANT EXPERIENCE**

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# CAPTRUST Financial Advisors

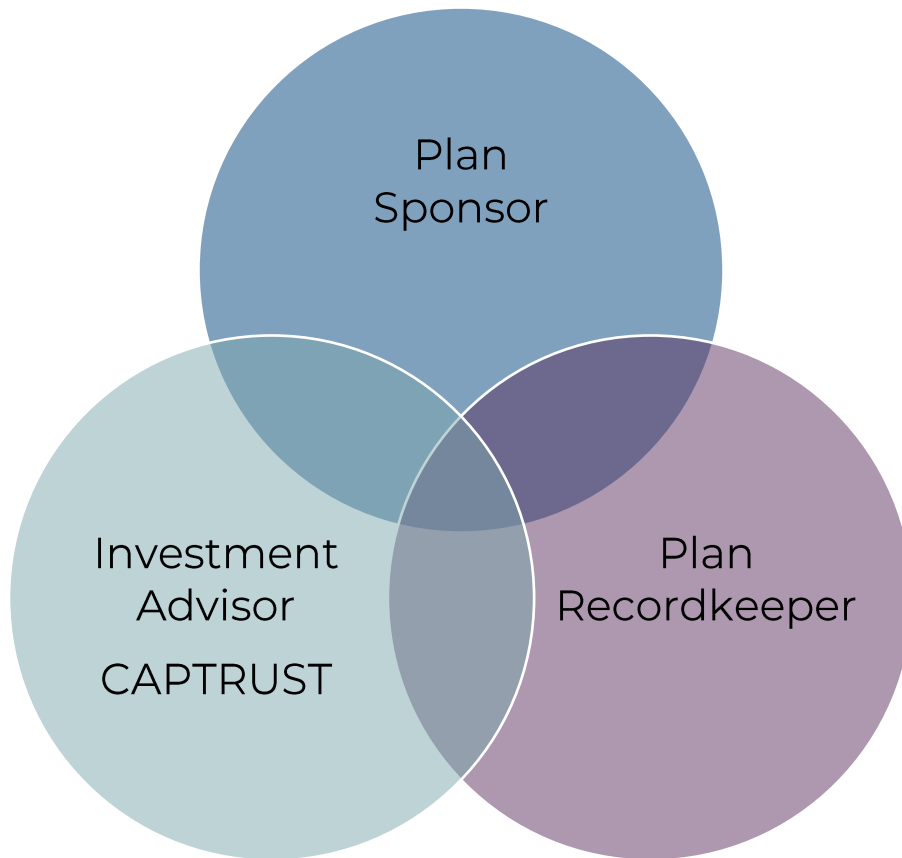
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## Independent Financial Advisor

- Advises on your retirement plan fund menu
- Provides you with access to individual investment advice for your retirement savings
- Acts in your best interest as a fiduciary
- Available to you at your convenience – Access to Retirement Counselors, webinars, educational tools and resources and more
- CAPTRUST has been providing investment advice to people in retirement plans for more than 30 years



# How We Work Together For You



## Plan Sponsor

Provides and oversees your benefits

## Plan Recordkeeper

Reconciles your accounts, provides access to account information and handles transactions

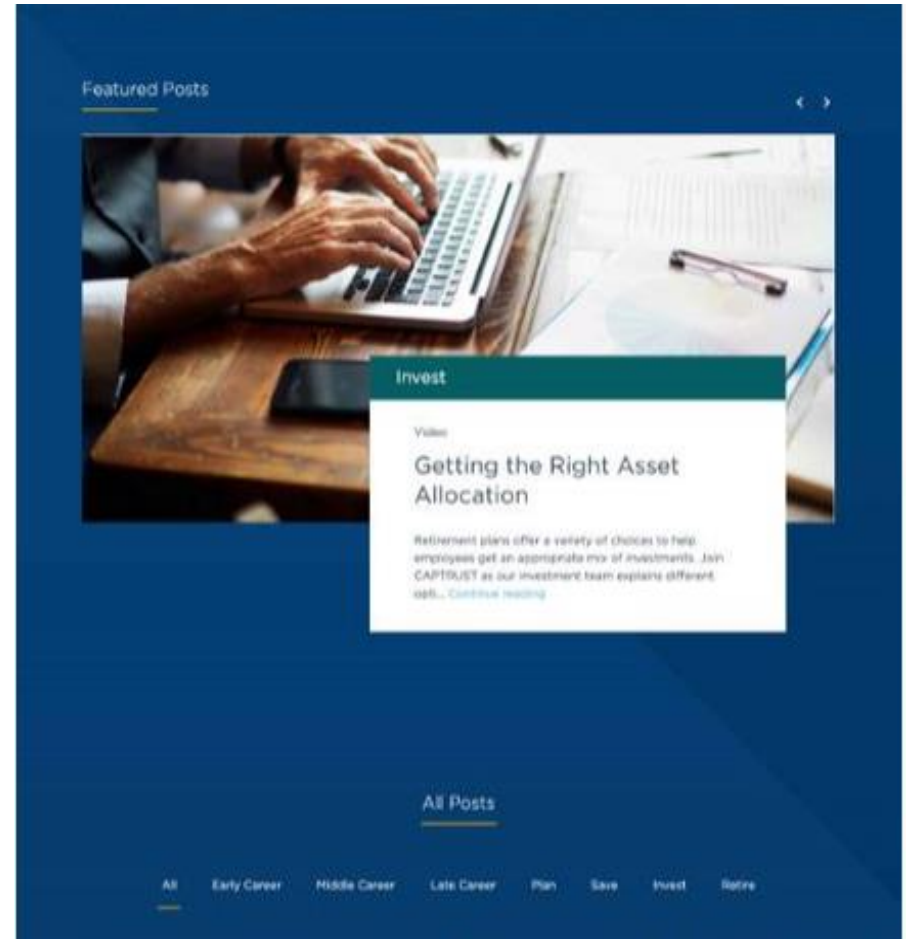
## Investment Advisor

Monitors investments and provides advice.



# Regular Outreach

## Independent Financial Advisor



# CAPTRUST Advice Website Features



[www.captrustadvice.com](http://www.captrustadvice.com)

Schedule an Appointment

Upcoming Webinar Information

Use a Calculator

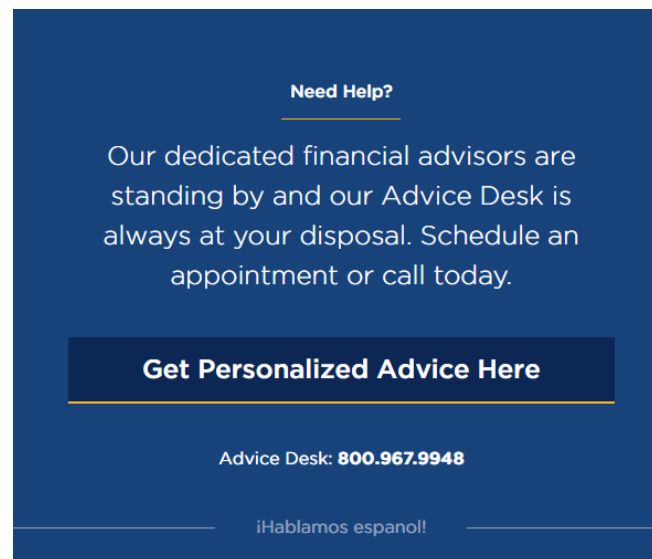
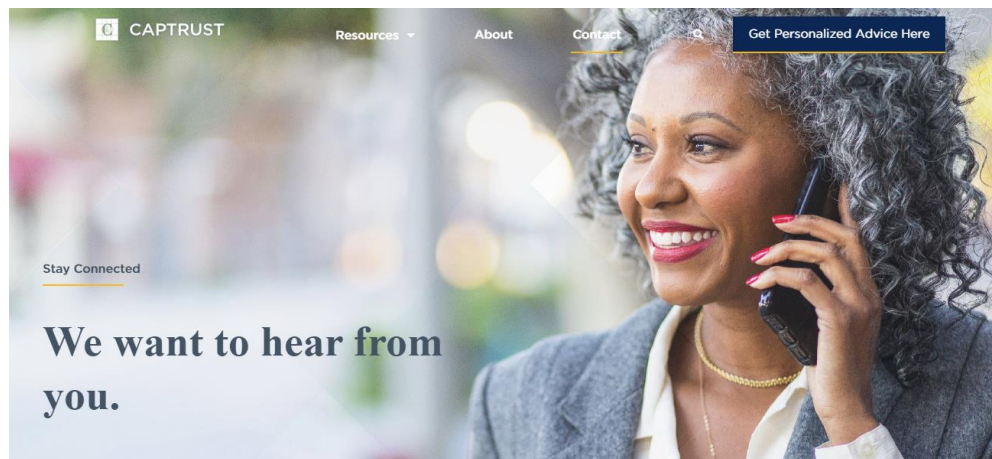
- Total Retirement Calculators
- Social Security Calculators
- Savings Calculators

Educational presentations and topical information are available via [www.captrustadvice.com](http://www.captrustadvice.com)

Educational Videos in 3 Minutes

Access Pertinent Information

- Articles
- Webinars



# Easy Appointment Scheduling

SCHEDULE AN APPOINTMENT AT:

[www.captrustadvice.com](http://www.captrustadvice.com) or

Toll Free: 800.967.9948

Monday-Thursday 8:30 am – 5:30 pm ET

Friday 8:30 am – 4:00 pm ET

Evening Appointments are available

Choose the time and day that works for you.



The screenshot shows the 'Advisor Appointment Scheduler' web page. At the top, there's a navigation bar with 'CapTrust Advice' and a 'Get Personalized Advice Now' button. Below the navigation bar is a hero image of a smiling man with glasses looking at his phone. The main heading is 'Advisor Appointment Scheduler'. Below this, there's a section titled 'It's so easy to schedule' with two columns of text explaining the benefits of scheduling an appointment. At the bottom, there's a 'Please Select a Date and Time' section with a calendar and time slots. The calendar shows December 2023, and the time slots are listed in a grid. A 'Continue' button is at the bottom right of the calendar section.



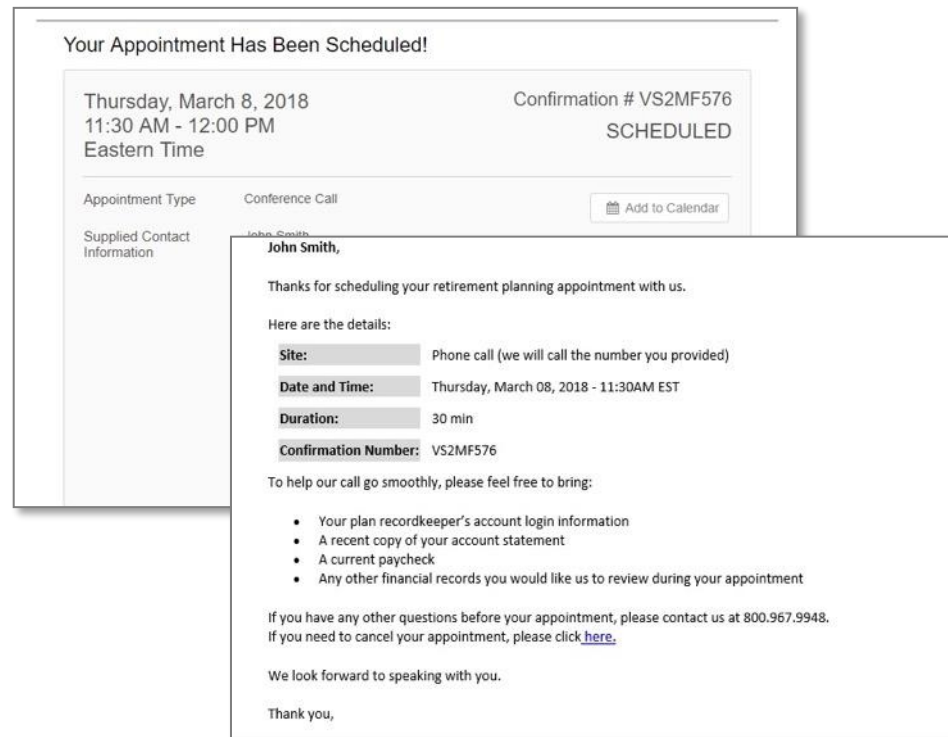


# CAPTRUST Offers Appointments

## Independent Financial Advisor



- Easy to schedule and minimal information required
- Add-to-calendar functionality
- Email reminders



# Different People = Different Discussions

## Independent Financial Advisor

Early Career	Mid Career	Late Career
<ul style="list-style-type: none"> <li>• Enrollment Assistance</li> <li>• Investment Recommendations</li> <li>• Determining Saving Amounts</li> <li>• Utilize the Match</li> <li>• Budgeting Questions</li> <li>• Health Savings Accounts</li> <li>• Emergency Savings</li> <li>• Debt Payoff Strategies</li> </ul>	<ul style="list-style-type: none"> <li>• Determining Saving Amounts</li> <li>• Investment Advice</li> <li>• Automatic Increase</li> <li>• Life Events – Marriage/Children</li> <li>• Home Ownership</li> <li>• Emergency Savings</li> <li>• College Savings Plans</li> <li>• Health Savings Accounts</li> <li>• Protecting Family</li> <li>• Measuring Progress</li> </ul>	<ul style="list-style-type: none"> <li>• Investment Strategies</li> <li>• Equity Exposure</li> <li>• Saving Rates and Opportunities</li> <li>• Catch Up Options</li> <li>• Extending Career</li> <li>• Social Security Options</li> <li>• Creating Income</li> <li>• Consolidating Accounts</li> <li>• Health Savings Accounts</li> <li>• Retirement Preparation</li> </ul>



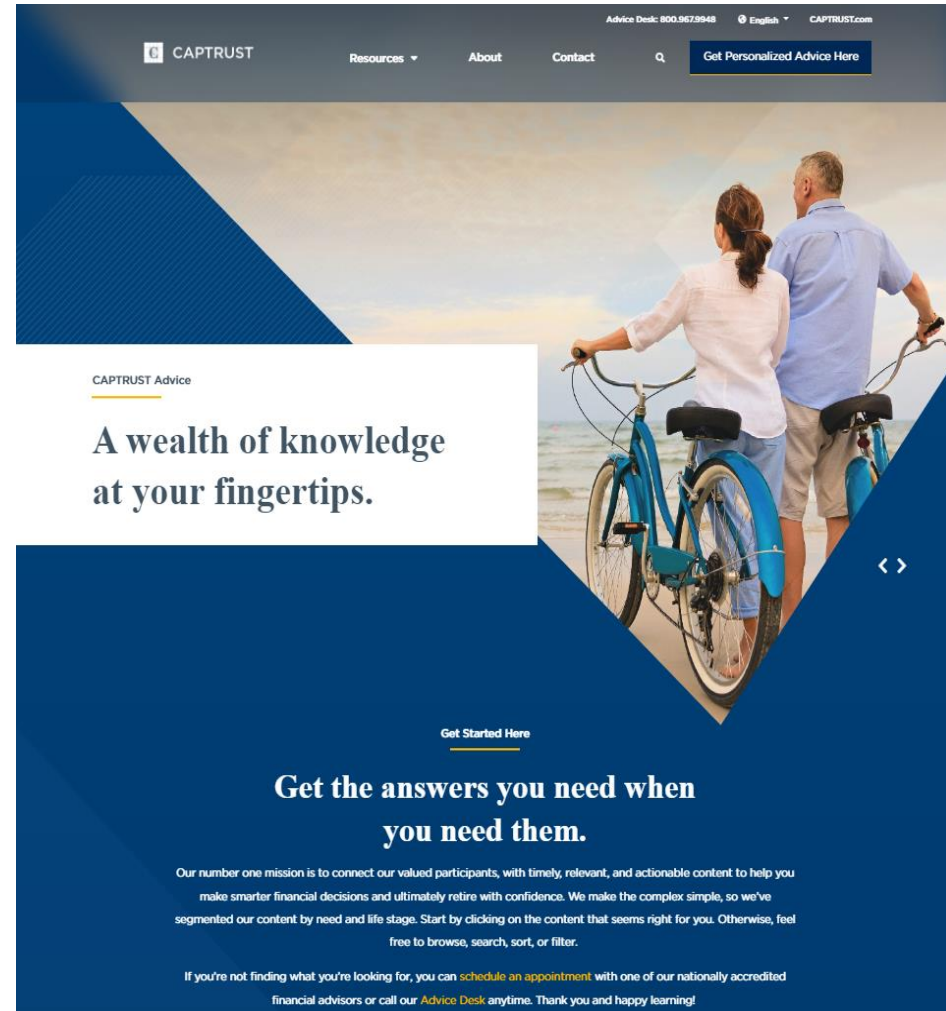




# Assisting Participants To Achieve Goals

## Independent Financial Advisor

- CAPTRUST will discuss your individual situation and goals
- Gather pertinent data from you about your plan and investments
- Use technology to help you make good decisions and carry them out
- Assist in conference calls with your recordkeeper to execute on advice, to be sure that a participants needs are met

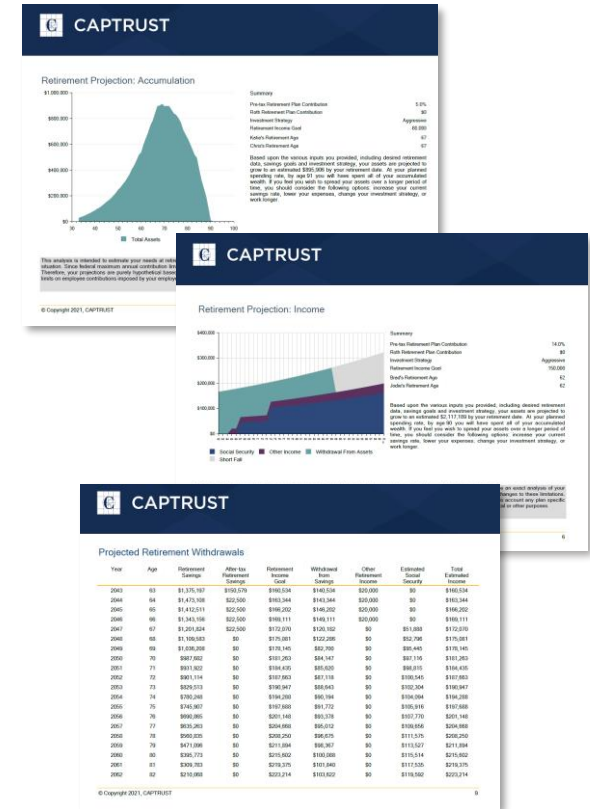


# Access. Advice. Accountability



## The CAPTRUST Retirement Blueprint™ process includes:

- Personalized, confidential retirement planning sessions, where advice is delivered in person or over the phone regarding
  - Deferral rates
  - Retirement plan assets
  - Non-retirement assets
  - Desired retirement age
  - Retirement income goals
  - Individual risk profile
- Utilize screen-sharing technology for phone advice sessions
- Ability to take immediate action based on advice given during the session
- Following the advice session, a Retirement Blueprint is delivered electronically to the participant as a PDF
- Participants are encouraged to review their Retirement Blueprint and take action on the advice given in the session
  - Within 48 hours of receipt
  - One year after the last change



# We Care What You Think

**Each person who talks with CAPTRUST and receives advice will get a survey delivered to their email address**

- The 5 short survey questions take about 3 minutes to complete
- Survey results are used to help CAPTRUST deliver an exceptional service
- Survey results are shared with your Employer so that they can decide if this benefit is valuable
- Survey results allow you to have your opinions heard

Completing the short survey is beneficial to all the parties involved with this service





# Schedule an Appointment or Call Directly

## CAPTRUST Advice Desk Hours

Monday–Thursday  
8:30AM–5:30PM ET

Friday  
8:30AM–4:00PM ET

Evening appointments available.

Schedule an appointment online



[captrustadvice.com](https://captrustadvice.com)

Call our advice desk directly



800.967.9948